

## 2023-24 Annual Outcomes Report

#### **Introduction**

Between 1<sup>st</sup> April 2023 and 31<sup>st</sup> March 2024, Green Spaces for Wellbeing delivered 1124 hours of wellbeing sessions in Queens Park, Crewe and Victoria Park, Macclesfield. Sessions are based around the 5 Ways to Wellbeing and focus on connecting people to nature, each other, their community and to their local park. Sessions have been developed around:

- learning and developing new skills
- increasing physical activity
- reducing social isolation
- increasing a sense of purpose.

Sessions include gardening, habitat creation, wildlife identification, arts and crafts, and more recently fitness activities including Pilates and wellbeing walks, delivered by Everybody Health and Leisure (EH&L).

The programme mainly is facilitated by Environmental Rangers, who deliver structured sessions comprising of a short grounding meditation or activity, then the main themed activity, concluding with a session wrap-up allowing time for reflection and what it meant to participants. Sessions are designed to provide a holistic experience, focussing on mental and physical health and wellbeing, run over a 12-week period, catering for up to 12 participants over a two-hour period.

Recently we have introduced physical activity and exercise classes to the programme, aiming to increase people's activity levels and attracting a new target audience. Sessions are up to an hour in duration and are accessed via self and health referral. Some of these sessions have provided an important social connection and peer support network for participants, for example buggy walks for new mums.

We also have incorporated drop-in sessions, targeting people who are unable to commit to 12-weeks and provide a exit pathway for those who have completed the programme offering sustainability. Drop-in sessions are planned around the core programme offer and introduce participants to wildlife friendly gardening and food production. The provision of polytunnels allows outdoor access all year round and has attracted regular participants.

We have piloted cohort delivery models, which has posed issues. One cohort was working with Asylum Seekers in Crewe, who were transported to the session at Queens Park. We found the majority of participants were not interested in the session, they used the session as a means to leaving the hostel for a period of time. Also, there was a unpredictability of the participant numbers each week, which impacted on staff resources time to ensure sessions were safe for the participants. We recognise, however, that that this type of session model should be developed further with more stable cohorts to fully utilise the benefits of the service to the many and varied groups in Crewe.

A number of taster sessions have been delivered and proved successful and an effective way to increase awareness of the programme, on average we have delivered a taster session every 6 weeks to 65 health and social care professionals, social prescribers, local charities/organisations, support workers, Occupational therapists and mental health support workers.



## **Examples of Good News Stories**





## Data Collected April 1<sup>st</sup> 23 – March 31<sup>st</sup> 24

Programme Statistics				
Number of referrals	279 people			
Number of people who took part in the programme	166 people			
Number of people who did not join the programme	113 people			
Number of people leaving the programme early	76 people			
Number of people who completed the programme	87 people			



Referring Data					
Referri	Referring Organisations				
Self-Referral	219 (78%)				
Health- Referral	60 (22%)				
(Mainly Social Prescribers)					
Reasons for Not Joining	Programme – Based on 113 People				
Unable to contact	62 people				
Did not attend	14				
Programme Offer	12				
Time/Work commitments	10				
Medical	8				
In appropriate Referral	4				
Other – e.g. transport, weather	3				
Reasons for Leaving Prog	gramme Early – Based on 76 People				
Medical Reason	25				
Work/Time Commitments	22				
DNA	16				
Programme Offer	10				
Gained Employment	1				
Lack of others attending	2				

Demographics Data – Based on 166 People Starting Programme				
Gender				
Female Male Prefer Not To Say				
123 (74%) 41 (25%) 2 (1%)				

		Age F	Range		
16-29yrs	30-39yrs	40-49yrs	50-59yrs	60-67yrs	70+
11	28	19	32	52	24

APPENDIX ONE



		Ethnicity		
White	Mixed	Asian or Asian	Black or Black	Other Ethnic
		British	British	Groups
162	2	2	0	0

	Disability Status	
Disabled	Not Disabled	Unknown/Withheld
33	35	98

		Emp	oloyment	Status				
Managerial	Routine	Intermediate	Full-	Carer	Retired	Unable	Unemployed	Withheld
&	&		Time			to		
Professional	Manual		Student			Work		
16	14	7	1	4	55	27	33	9

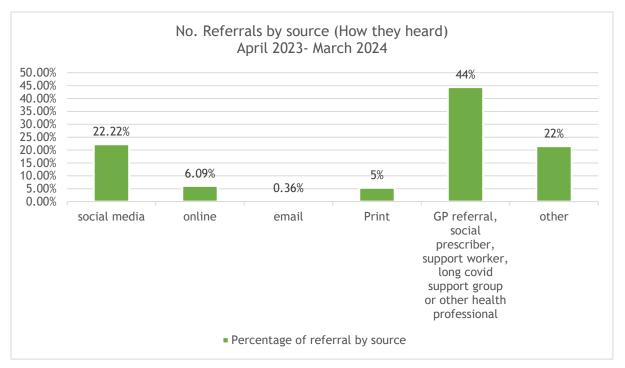
	Behaviour Outcomes
<b>Reducing Inactivity</b> (Based on 82 respondents)	71 people (87%) Increased physical activity level 5 people (6%) No change in physical activity status 6 people (8%) Physical activity levels have decreased
	67 people (82%) Are achieving 150 minutes of exercise weekly, government guidelines.
Sitting Time	58 people (71%) Are sitting less since attending programme
(Based on 82 people)	6 people (8%) No change
	18 people (22%) Reported sitting more since attending the programme
Improving Mental Wellbeing (Based on 86 respondents)	63 people (73%) Reported an improvement in their mental wellbeing
Lifestyle	59 People (69%) feel like I belong to their neighbourhood
(Based on 86 respondents)	32 People (37%) are overall satisfied with their health
	84 People (97%) feel part of nature
	81 People (94%) take time to notice and engage with everyday nature
<b>Customer Satisfaction</b>	Participants rate the programme 4.5/5
(Based on 75 respondents)	70 people achieved or partially achieved their gaols



## **Green Spaces for Wellbeing Campaign Marketing Report**

Early marketing of the programme was developed with an external marketing company. Following an early learning curve we partnered with Everybody Health and Leisure to develop a much more cohesive and bold marketing strategy. The marketing strategy has helped us to increase numbers and identify target areas to focus on to develop more consistent participant numbers across the range of activities. Our first campaign with EH&L included, the design of new leaflets, banners, posters and events kit. To raise awareness and promote we leafletted and placed adverts in local magazines, targeted events to raise awareness, increased and regular social media presence, paid social media adverts, radio interviews and podcast interviews. As well as raising general awareness, we have been able to identify the most effective way for us to promote the service and refine the strategy for the coming year.

\*Based on data April 2023- March 2024



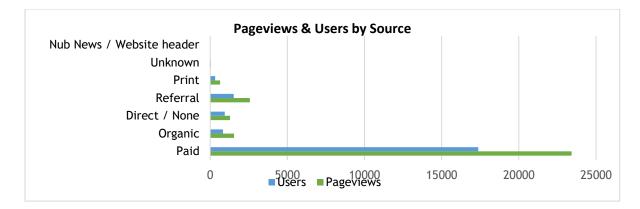
\*\*Based on data during 12<sup>th</sup> October 2023 – 10th April 2024 timeframe

## October 2023-April 2024

## Landing page web visits, users

By Source	Pageviews	Users	
Paid	23414	17,376	
Organic	1,545	836	
Direct / None	1,285	941	
Referral	2569	1526	
Print	644	319	
Unknown	47	29	
Nub News / Website header	5	2	
Total	29,509	21,029	





By Channel	Pageviews	Users
Google, Bing, DuckDuckGo, Baidu and Ecosia	9,365	7,006
META, Facebook, Tik Tok	15,594	11206
Magazine	332	151
Email	409	162
External Banner	169	97
Leaflet	65	30
Poster	45	18
Banner	32	22
Direct / None	1285	941
Referrals	2160	1364
Unknown	47	29
Nub News / Website header	5	2
Leisure Centre/ TFL Stand Crewe	1	1
Total	29,509	21,029

#### **Green Spaces for Wellbeing social media channels**

Data based on October 2023 – April 2024 following the Social Media Training Everybody Health & Leisure delivered to Green Spaces for Wellbeing staff on 3<sup>rd</sup> October 2023.

Facebook	Instagram*
Total page followers: 243	Total page followers: 102
Total page likes: 162	
Reach: 25.4k (9.2% decrease**)	Reach: 898 (1.4 %increase)
Content interactions: 2.3k (135.5% increase)	Content interactions: 522 (100% increase)
Link clicks: 350	Link clicks: 6
Page Clicks: 3.8k	
Audience	Audience:
Crewe 26.7%	Crewe 18.6%
Macc 14.4%	Macc 25.5%

\*The Instagram page was created in September 2023 following the recommendations from Everybody Marketing team.



\*\*Paid advertising was paused on Green Spaces for Wellbeing Facebook page and focused on the Everybody Health & Leisure account which could have contributed to the decrease in page reach.

#### **Email Marketing Campaigns**

Campaign Name	Subscribers	Open Rate	Link Clicks
Everybody Healthy Newsletter* Nov 2023	97	55.26%	10
Everybody Healthy Newsletter* Feb 2024	94	48%	33

\*The Everybody Healthy Newsletter sends to a network of Cheshire East health & wellbeing professionals.

Email campaigns were also delivered to a targeted list of 250 individual referrers representing healthcare, local authority and community organisations advertising the Green Spaces for Wellbeing programmes. 44% of referrals now come from this network of professionals into the programme.

The programme was also advertised through the Everybody Health & Leisure Monthly Memberzone email newsletters, delivering to circa 7k subscribers each month with an average open rate of 54%.

#### Public relations and printed adverts:

Media	Coverage	Readership	Referrals
Press Release -	Macclesfield Nub News	Macclesfield Nub News:	4
Explore nature and boost	(article title: Macclesfield	80 readers	
your wellbeing whilst helping local wildlife!	Leisure Centre providers to		
	encourage connection with		
	nature)		
	Cheshire East Bulletin		
	Everybody Website		
Crewe Lifestyle Centre to		Everybody website 140	
host Mental Health	Crewe Nub News	page views during 13th	
Awareness Day		November 2023- 18th	
		April 2024	
		154 readers	
Macclesfield Leisure	Macclesfield Nub News	70 readers	
Centre to host Mental Health Awareness Day			
Health Awareness Day			
C x Magazina Advarta	Local Dooplo Macalosfield	Delivered to 21 500	
6 x Magazine Adverts	Local People Macclesfield	Delivered to 31,500 homes in Macclesfield	





Crewe Link Magazine	Delivered to 7,400 homes every month in the CW1
	area, Haslington,
	Leighton, Sydney and the
	outskirts of Crewe.

# Local People Macclesfield Artwork

## December 2023



# January 2024



Local People Macclesfield Coverage

Over two issues:

Goes directly through around 31,500 different doors (some people will get it both months)

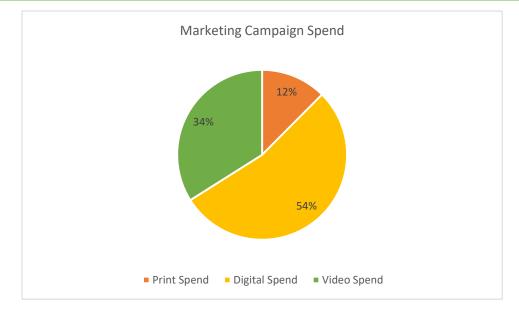
## January 2024



Delivered to 7,400 homes every month in the CW1 area, Haslington, Leighton, Sydney and the outskirts of Crewe.



#### Marketing campaign spend split between paid digital ads, printed materials and video marketing



The majority of the marketing spend focused on digital marketing tactics including paid advertising on Google and social media channels (Facebook & Instagram). This generated a 1818% increase in website traffic to Green Spaces for Wellbeing landing pages and 22% of the referrals came from social media marketing.

Print materials and adverts were updated with new artwork, targeting the seasonal campaigns around 'winter wellness' generating 5% of referrals and traffic through trackable QR scans to the website landing pages.

## Priorities for 2024/25

The overarching priority for 2024/25 is to Increase participant numbers and the number of people completing the programme, plus:

- Increase the number of taster sessions delivered in improve awareness and take up
- Focus on cohort session delivery targeting priority groups, e.g. day care services, mental health providers.
- Continued marketing campaign
- Development of a volunteer programme to support service delivery